

Embassy of India

Hanoi

Tender for Supply, Installation, Testing and Commissioning of Firewalls (2 X FortiGate 61F) for Embassy of India, Hanoi



सत्यमेव जयते

TENDER No. HAN/551/06/2020

Last Date of Submission of Bid: 13.11.2026, 1730 hrs

58-60 Tran Hung Dao Street, Hoan Kiem District, Hanoi, Vietnam

No. HAN/551/06/2020

Embassy of India

Hanoi

Dated: 14.10.2026

NOTICE INVITING TENDER

The Embassy of India, Hanoi invites bids from reputed, experienced and professional vendors for Supply, Installation, Testing and Commissioning of two (2) FortiGate 61F (FG-61F) Firewalls for protection of endpoints and network systems of the Embassy from various kinds of cyber-attacks, and for integration of the said firewalls with the existing LAN/network infrastructure of the Mission.

2. Interested firms should submit the bids in two separate sealed covers, superscribed as "Technical Bid" and "Financial Bid". Both sealed covers should be put in a single envelope superscribed as "Tender No. HAN/551/06/2020" for 'Supply, Installation, Testing and Commissioning of Firewalls (FG-61F) at the Embassy of India, Hanoi' and addressed to Head of Chancery, Embassy of India, 58-60 Tran Hung Dao Street, Hoan Kiem District, Hanoi. The bids may also be emailed to hoc.hanoi@mea.gov.in (in a password protected file). Please note that tender documents will not be accepted after the expiry of the stipulated date and time for the purpose under any circumstances.

3. Issuance of this Tender, preparation and submission of a response, and the subsequent receipt and evaluation of the response by the Embassy of India, Hanoi does not commit the Embassy to award a contract to any bidder, even if all requirements stated are met.

4. The Embassy reserves the right to reject any or all the bids or to modify any terms and conditions of the tender without assigning any reason, and the decision of the Embassy shall be final and binding.



(Head of Chancery)

Embassy of India, Hanoi
58-60 Tran Hung Dao Street
Hoan Kiem District, Hanoi

IMPORTANT DATES TO REMEMBER

Tender Publish date	15.10.2026
Bid document download start date	15.10.2026
Bid submission start date	16.10.2026
Clarification start date	16.10.2026
Pre-Bid Meeting (if required; virtual format)	19.10.2026
Clarification end date	21.10.2026
Bid submission end date	13.11.2026
Date of Technical Bid opening	16.11.2026
*Technical Bid Presentation by Bidders	16.11.2026
*Opening of Financial Bid	20.11.2026
*Award of Contract	23.11.2026

**Subject to change due to administrative / logistic reasons.*

1. General Instructions

1.1 For the Bidding/ Tender Document purposes, the Embassy of India in Hanoi shall be referred to as 'Client' and the Bidder/ Successful Bidder shall be referred to as 'Contractor and/or Bidder' or interchangeably.

1.2 While all efforts have been made to avoid errors in the drafting of the tender documents, the Bidder is advised to check the same carefully. No claim on account of any errors detected in the tender documents shall be entertained.

1.3 The bidder shall submit a copy of the authorization letter / Power of Attorney as proof of authorization for signing on behalf of the Bidder.

1.4 All Bidders are hereby explicitly informed that conditional offers or offers with deviations from the conditions of Contract, bids not meeting the minimum eligibility criteria, or any other requirements stipulated in the tender document are liable to be rejected.

1.5 The Parties to the Contract/ Agreement shall be the successful bidder (to whom the work has been awarded) and the Client, Embassy of India in Hanoi.

1.6 For all purposes of the contract including arbitration thereunder, the address of the bidder mentioned in the bid shall be final unless the bidder notifies any change of address by a separate letter handed over personally / by courier to the Embassy of India, Hanoi.

1.7 The bidders are requested to visit the site (both the Chancery building and the SVCC building) to assess the quantum of work involved before submitting the tender. Once the tender is submitted, it will be presumed that the bidder has seen and understood the complete work involved.

1.8 Mere submission of information does not entitle the bidder to meet an eligibility criterion. The Embassy of India, Hanoi reserves the right to vet and verify any or all information submitted by the bidder.

1.9 If any claim made or information provided by the bidder in the bid, or in response to any subsequent query by the Embassy of India, Hanoi, is found to be incorrect or a misrepresentation of facts, the bid will be liable for rejection.

1.10 The bidder shall be responsible for all mandatory compliances relating to social, safety and environmental issues connected with performance of the work within the Embassy of India premises.

1.11 The Embassy of India, Hanoi reserves the right to amend / withdraw any of the terms and conditions in this Tender Document, or to reject any or all tenders, without giving any notice or assigning any reason. The decision of the Embassy in this regard shall be final and binding on all.

2. Scope of Work

The brief scope of work includes:

2.1 Supply, Installation and Configuration of two (2) FortiGate 61F (FG-61F) Firewalls, one each in the Chancery building and in the SVCC building of the Embassy, along with the requisite subscription/licensing and support bundle for each appliance.

2.2 Configuration of both Firewalls as a fresh deployment, including creation and implementation of firewall policies, NAT policies, VPN configurations, security profiles, routing and user authentication integration, in accordance with the requirements specified by the Mission, and integration of both Firewalls with the existing LAN/network infrastructure of the Embassy.

2.3 One FG-61F shall be installed in the Chancery building and configured with two (2) separate internet lines of the Mission, each serving a designated group of users/network segments as specified by the Mission. The configuration shall ensure that the traffic of each user group egresses only through its designated internet line, with appropriate policy-based routing, VLAN/interface segregation and firewall policies maintaining separation between the two lines. The failover behaviour between the two lines (*whether traffic of one user group shall automatically fail over to the other line in the event of line failure, or the two lines shall remain fully segregated*) shall be as decided and communicated by the Mission at the time of implementation, and shall be configured by the bidder at no additional cost. The other FG-61F shall be installed in the SVCC building of the Embassy and configured on one (1) internet line of that building.

2.4 Providing and installing any related network infrastructure hardware/accessories (cabling, patch cords, mounting kits, transceivers, etc.) necessary for a secure and efficient integration of the Firewalls into the Mission's network.

2.5 Testing of both Firewall appliances and activation of the respective subscription plans.

2.6 Conducting technical training with respect to operation and maintenance of the newly installed Firewall solutions for some of the nominated officers of the Embassy.

2.7 Regular health checkup of the Firewall equipment every 6 months during the warranty/support period.

2.8 Regular and periodic installation of software updates, bug fixes, patches, etc., and blocking of malicious IPs as may be requested by the Embassy from time to time.

2.9 Technical support for any problems during the warranty period as per the Service Level Agreement.

2.10 All supplied hardware equipment and software/licensing components shall be brand new and unused, suitable for the intended purpose, and shall comply with all applicable regulations, quality and standards.

3. Essential Eligibility Criteria

3.1 The following are the minimum essential eligibility criteria:

(i) Legally Valid Entity: The Bidding Company shall be registered with the appropriate Vietnamese Authority / Indian Authority for IT-related services. The Bidding Company must have appropriate licenses from, and registrations with, all relevant authorities. Proof supporting the legal validity of the Bidding Company shall be attached along with the technical bid.

(ii) Experience: The Bidding Company shall have relevant experience in Supply, Installation, Testing and Commissioning of Firewalls. Relevant Work Order/ Agreement/ Completion Certificate should be enclosed. Bidding companies having prior experience working with Indian Missions or the Government of India will be preferred.

(iii) Authorized Partner: The Bidding Company should be an OEM / Authorized Partner / Service Provider of Fortinet. In case the Bidding Company is an Authorized Partner or Service Provider, a valid Agency-ship / Dealership Certificate (MAF specific to this Tender) to quote on behalf of the OEM should be enclosed along with the Technical Bid.

(iv) The agency should neither be blacklisted by any Government Department nor should any criminal case be registered against the agency or its owner or partners in India or Vietnam.

(v) The agency should hold valid tax registration in its country of registration and must have filed tax returns for the last three years.

4. Pre-Bid Queries / Clarification of Documents

7.1 Bidding Companies requiring any clarifications on the bidding document may send their queries in writing through e-mail to hoc.hanoi@mea.gov.in in the format given below. The Embassy of India, Hanoi will respond to these queries in due course of time.

S.No	Page No	Clause Reference	Original Para	Bidder's query
1				
2				

5. Pre-Bid Meeting

5.1 A prospective bidder, requiring a clarification on the Tender document shall notify Embassy of India, Hanoi, Vietnam via email to hoc.hanoi@mea.gov.in within the time-frame as indicated in the Important Dates table.

5.2 Embassy of India, Hanoi, Vietnam will conduct the Pre-bid Meeting, if required, on 19.10.2026 at 1000 hours virtually to address the submitted queries. Those bidders who want to join the virtual pre-bid meeting must send an email to hoc.hanoi@mea.gov.in to get the meeting link.

6. Clarification of Bids / Shortfall of Documents

6.1 During the evaluation and comparison of bids, the Mission may, at its discretion, ask the bidder for clarifications or any shortfall information/documents. The request shall be sent through email and the Bidding Company needs to respond within 24 hours of receipt of the communication. Depending on the outcome, such bids may be ignored or considered further.

7. Amendment of Bidding Documents

7.1 At any time prior to the deadline for submission of bids, the Mission may, for any reason, modify the bid document. In such circumstances, the Mission may at its discretion extend the deadline for receipt of bids.

7.2 Corrigenda for extension of due date or any other changes in the tender will be notified through the Mission website.

8. Preparation and Submission of Bids

8.1 The interested Bidding Companies should submit their bids in two bid formats in two separate sealed covers (Envelope 1 & Envelope 2) along with the Tender Acceptance Letter (Annexure-III) & Bid Security Declaration Form (Annexure-IV).

A. Envelope 1: Technical Bid, on the letterhead of the Bidding Company. Documents for Technical Bid: duly filled, signed and stamped Annexure-I along with relevant supporting documents.

B. Envelope 2: Financial Bid only, on the letterhead of the Bidding Company. Document for Financial Bid: duly filled, signed and stamped Annexure-II.

8.2 The two envelopes should be superscribed with "Supply, Installation, Testing and Commissioning of Firewalls (FG-61F) for Embassy of India, Hanoi", marked 'Technical Bid' and 'Financial Bid' respectively, along with the name of the bidding company.

8.3 The Bidding Company can also send the documents in a password protected compressed file in .zip format to email hoc.hanoi@mea.gov.in. The individual documents should be in PDF Format. If the Bidding Company needs to send any scanned documents, they may be scanned with at least 100 dpi with black and white option and should make sure that the scanned documents are readable. Bidding Companies should note that there is a limitation in receiving files of larger size.

8.4 The Embassy of India reserves the right to reject any or all bids or to modify any terms and conditions of the tender without assigning any reason, and the decision of the Embassy shall be final and binding. This notice inviting bids does not constitute an offer or an agreement by the Embassy of India, Hanoi.

9. Bid Validity

9.1 The bid should be valid for at least 90 days from the date of opening of the Technical Bid. Bids with a lesser validity period will be summarily rejected.

9.2 Late and delayed bids will not be considered under any circumstances.

10. Opening of Technical Bids

10.1 The Technical Bids will be opened by a duly constituted committee on the date mentioned, and examined as per the specifications and requirements of this tender.

11. Technical Bid Presentation

11.1 The Bidding Company needs to make a presentation at the time of opening of the technical bids, precisely covering: (i) details of Supply and Delivery of the two Firewall appliances; (ii) the strategy for integration, installation and commissioning; (iii) the testing procedure to be followed after commissioning; (iv) service support during the Warranty Period as per the Service Level Agreement; and (v) a proposed plan with timelines for Supply, Installation, Testing, Commissioning and Training.

12. Opening of Financial Bid

12.1 Financial Bids will be opened only for those Bidding Companies whose Technical Bids are found compliant and meet all requirements as per the specification.

13. Award of Work

13.1 The Mission reserves the right to accept or reject any or all bids and to annul the bidding process at any time, without assigning any reason.

13.2 The Mission will award the contract, for both buildings together, to the technically qualified bidder whose Grand Total (A + B) quoted in the Financial Bid (Annexure-II) is the lowest.

13.3 If the Mission finds the Bidding Company's performance unsatisfactory during the delivery process, the award may be cancelled and the Mission reserves the right to award to the next lowest Bidding Company.

14. Training

14.1 The appointed bidder shall provide detailed technical training on the two Firewall solutions to nominated officers of the Mission, covering basic troubleshooting and day-to-day operation and maintenance. A comprehensive training course programme shall be submitted for approval, supported by technical documentation and manuals. All costs of training must be included in the system's price.

14.2 On completion of installation, testing and commissioning, and as a pre-condition for acceptance of the work, the appointed bidder shall hand over to the Mission complete as-built documentation for both appliances, including: (i) final configuration backup files of both Firewalls in restorable format, along with a printed/PDF summary of the configuration; (ii) network/deployment diagram showing the placement and integration of both Firewalls in the Mission's LAN; (iii) all administrative credentials, which shall be changed by the Mission immediately upon handover; the bidder shall not retain any local or remote administrative access after acceptance; (iv) details of FortiCare registration, licensing/subscription certificates and OEM warranty documents for both appliances, registered in the name of "Embassy of India, Hanoi"; (v) user manuals, quick-reference guides and standard operating procedures for routine tasks (backup/restore, firmware update procedure, log review); and (vi) escalation matrix with named contact persons, telephone numbers and email IDs for warranty and support.

15. Warranty/ Support

15.1 The warranty and support period for each of the two Firewall solutions shall be for 3 years from the date of final completion of installation, commissioning and testing at the Mission.

15.2 All OEM warranty certificates including subscriptions/licenses must be submitted by the successful bidder at the time of delivery of goods.

15.3 The successful bidder should guarantee rectification of the Firewall equipment in case of breakdown during the warranty period, and should replace the hardware with a new unit in case of hardware failure.

15.4 The successful bidder should have well-established service support during the Comprehensive Warranty/ Support Period, with adequate dedicated technical personnel for timely servicing/rectification of defects.

15.5 The successful bidder will conduct half yearly maintenance (6 months) and health check of the firewall equipment.

After-sales support:

- a. 0900-1730 hrs X 5 days phone and email support generally
- b. 4-hour response time starting from the time of the report
- c. 30 calendar day on-site replacement service for firewall equipment in case of hardware failure.

16. Payment Schedule

16.1 30% of the price of the firewall appliances, related accessories, and installation, configuration and commissioning (Items 1 to 3 of Annexure-II for both buildings) will be paid on delivery of the materials and production of a claim with supporting documents.

16.2 The remaining 70% of the price of Items 1 to 3 will be paid against successful installation and commissioning, as per the contract document and to the satisfaction of the Embassy of India, Hanoi. The price of the 3-year OEM license/subscription (Item 4) will be paid in full upon activation of the licenses on both appliances and their registration with FortiCare in the name of "Embassy of India, Hanoi", on production of a claim with the OEM license/subscription certificates.

16.3 Payment towards the support / maintenance services provided by the bidder (Item 5 of Annexure-II for both buildings) will be made annually, at the end of each year after completion of the second half-yearly maintenance inspection for that year, at the price per year quoted, during the 3-year comprehensive warranty period.

16.4 Taxes and Duties: The bidder must include in the bid all duties, VAT or any other taxes as applicable under the laws of the Government of the Socialist Republic of Vietnam. The tender inviting authority will entertain no extra claim on this account at any stage of execution of the work.

17. Execution of Work

17.1 The Bidding Company should start executing the work as per a proposed plan, mutually agreeable, within one week (07 days) from the date of receiving the work order.

17.2 The Bidding Company should propose various timelines with respect to Supply, Installation, Testing, Commissioning and Training for both Firewall solutions in the respective buildings of the Mission. The proposal should be mutually agreeable.

18. Service Level Agreement

18.1 Any violation of the terms and conditions of the tender document / agreement shall entail imposition of penalties by the Mission as deemed by the Competent Authority.

18.2 The appointed bidder confirms the Mission a 3-year comprehensive warranty and support on the physical hardware/firmware after the installation and commissioning date, including any licensing required for firmware updates and threat intelligence updates/patches for 3 years upon commissioning. The Mission reserves the right to terminate the contract in the event of consistent breach of warranty terms and recommend blacklisting of the bidder.

19. Liquidated Damages and Termination

19.1 In case the quality of service provided by the contractor is found inadequate, the competent authority may terminate the contract agreement after giving 15 days' notice. In case of a material breach of any terms and conditions of the tender document, the competent authority shall have the right to terminate the contract and cancel the work order without assigning any reason, and nothing shall be payable by the Mission in that event.

19.2 If the appointed bidder fails to complete supply, installation and commissioning within the agreed timeline, the Mission may levy liquidated damages equivalent to 0.5% of the delivered price (inclusive of taxes) of the delayed goods and/or incidental works/services for each week of delay or part thereof until

actual delivery or performance, subject to a maximum of 5% of the total Contract Value. In case of inordinate delay, i.e. delay exceeding one-fourth of the total completion period, the maximum shall be 10% of the total Contract Value, and the Mission may treat such delay as a breach of contract. The liquidated damages shall be recoverable from the balance payment due to the bidder.

20. Dispute Resolution

20.1 If any dispute or difference arises between the parties as to the representations, interpretation, effect or implication of any provision of this agreement, including rights, liabilities or any claim or demand, the same shall (excluding matters expressly provided for in this tender) within 15 days (or a mutually agreed longer period) from the date one party informs the other in writing that a dispute exists, be referred to arbitration in accordance with the Arbitration and Conciliation Act, 1996 and the rules framed thereunder. The award made shall be binding on the parties.

20.2 The sole arbitrator shall be appointed by mutual consent of both parties.

20.3 The venue of arbitration shall be at Delhi / as per the discretion of the Embassy.

20.4 The language of arbitration proceedings will be English only.

20.5 Each party shall bear and pay its own cost of the arbitration proceedings unless the Arbitrator otherwise decides in the Award.

20.6 The Courts at New Delhi shall have exclusive jurisdiction in all matters concerning this Agreement/tender, including any matter arising out of the arbitration proceedings or any Award made therein.

21. Force Majeure

21.1 The Bidding Company shall not be liable for liquidated damages or termination for default, if and to the extent that its delay in performance or other failure to perform its obligations under the Contract is the result of an event of Force Majeure.

21.2 "Force Majeure" means an event beyond the control of the Bidding Company and not involving its fault or negligence and not foreseeable, including but not limited to acts of the Mission in its sovereign or contractual capacity, wars or revolutions, fires, floods, epidemics, quarantine restrictions and freight embargoes.

21.3 If a Force Majeure situation arises, the Bidding Company shall promptly notify the Mission in writing of such conditions and the cause thereof, and shall continue to perform its obligations as far as reasonably practical.

22. Miscellaneous

22.1 It is the responsibility of the Bidding Company to comply with all applicable labour laws during execution of the work awarded, for the safeguard of its employees.

22.2 The Mission may accept or reject any or all bids in part or in full without assigning any reason and does not bind itself to accept the lowest bid. The Mission may, at its discretion, change the quantity / update the criteria / drop any item at any time before placing the work order.

22.3 Companies registered in India / Vietnam are eligible to participate in the bidding process.

22.4 The Bidder should maintain confidentiality and secrecy of any information of the Mission accessed during the process, and shall sign a Non-Disclosure Agreement in this respect.

22.5 The Bidding Company shall observe the highest standard of ethics during execution of the contract and shall not engage in corrupt, fraudulent, collusive, coercive or obstructive practices.

22.6 The Mission reserves the right to modify, expand, restrict, scrap and refloat the tender.

23. Performance Security

23.1 The successful bidder will have to furnish the Performance Security equivalent to 5% of the contract value at the time of entering into contract with Embassy. The Performance Guarantee shall remain valid for a period of 60 days beyond the date of completion of contractual obligations. In case the successful bidder fails to accept and undertake the contract and does not deliver services according to the terms and conditions of the tender, the performance security will be forfeited.

24. Bid Security Declaration

24.1 Prospective bidders are required to submit a signed Bid Security Declaration (Annexure-IV) along with their bids to the effect and stating that if they withdraw or modify their bids during the period of validity, or if they are awarded the contract and they fail to sign the contract, or to submit a performance security before the deadline defined in the tender documents, they will be suspended for the period of one year from the date of committing such breach for bidding/award of all future contract(s) of Embassy of India, Hanoi.



(Head of Chancery)

Embassy of India, Hanoi

Email: hoc.hanoi@mea.gov.in

ANNEXURE-I

TECHNICAL BID

TENDER NOTICE NO. HAN/551/06/2020

Cover-I (Technical Bid) — to be submitted on the letterhead of the Bidding Company, duly filled, signed and stamped on every page.

Part A — Details of the Bidding Company

S.No	Details	To be filled by the Bidder
i.	Name of the Bidding Firm	
ii.	Name of the Authorized Signatory	
iii.	E-Mail Id	
iv.	Telephone No.	
v.	Registration No.	
vi.	Registered Office & Address	
vii.	Branch offices, if any	
viii.	Years of experience in supply and installation of firewalls	
ix.	Fortinet partnership level (OEM / Partner / Service Provider)	

Part B — Document Checklist (documents to be enclosed with the Technical Bid)

S.No	Document	Enclosed (Yes/No)	Page No
1.	Copy of company registration / business licence with the appropriate Vietnamese / Indian authority for IT-related services [Clause 3.1(i)]		
2.	Authorization letter / Power of Attorney in favour of the authorized signatory [Clause 1.3]		
3.	Manufacturer's Authorization Form (MAF) from Fortinet, specific to this Tender, or proof of OEM / Authorized Partner status [Clause 3.1(iii)]		
4.	Work Orders / Agreements / Completion Certificates for similar firewall supply, installation, testing and commissioning works [Clause 3.1(ii)]		
5.	Copy of valid tax registration in the country of registration [Clause 3.1(v)]		
6.	Copies of tax returns filed for the last three years [Clause 3.1(v)]		
7.	Certificate / self-declaration that the agency is neither blacklisted by any Government Department nor has any criminal case registered against it, its owner or partners [Clause 3.1(iv)]		
8.	List of owners / partners / directors of the agency		
9.	Bank account details of the agency for release of payment		
10.	Contact details of the agency's authorized representative		
11.	Deployment, integration and testing plan with timelines, covering the configuration of the two internet lines on the FG-61F in the Chancery building and the one internet line on the FG-61F in the SVCC building, integration with the Mission's LAN, and the testing / acceptance procedure		
12.	Names, CVs and valid OEM certifications (e.g. Fortinet NSE / FCP) of the engineers proposed for installation and support		
13.	Support arrangement for the 3-year warranty period, including escalation matrix with named contacts and coverage of Hanoi		
14.	Duly filled, signed and stamped Technical Bid (this Annexure-I)		
15.	Signed and stamped Tender Acceptance Letter (Annexure-III)		
16.	Signed and stamped Bid Security Declaration (Annexure-IV)		

Part C — Details of the Offered Products (to be filled by the Bidder)

Particulars	FortiGate 61F (Chancery)	FortiGate 61F (SVCC)
OEM hardware part number / SKU quoted		
License / support bundle part number / SKU quoted (matching the subscription and support requirements of Part D.3)		

Particulars	FortiGate 61F (Chancery)	FortiGate 61F (SVCC)
Country of origin / manufacture		
Firmware (FortiOS) version to be shipped		
Year of release of the proposed model		
OEM End-of-Support (EoS) date for the proposed model		
Confirmation that the appliances are brand new, sourced through Fortinet-authorized channels, and will be registered with FortiCare in the name of "Embassy of India, Hanoi" at delivery (Yes/No)		

Part D — Technical Specification Compliance

D.1 — FortiGate 61F (FG-61F) (applicable to both appliances)

Parameter	Minimum Requirement (as per OEM datasheet)	Complied (Yes/No)	Bidder's offering / Deviation, if any
Interfaces	10 x GE RJ45 ports (2 WAN, 1 DMZ, 5 Internal, 2 FortiLink)		
Onboard storage	1 x 128 GB SSD (for local logging and reporting)		
Firewall throughput (1518/512/64 byte UDP)	10 / 10 / 6 Gbps		
IPS throughput (Enterprise Mix)	1.4 Gbps		
NGFW throughput	1 Gbps		
Threat Protection throughput	700 Mbps		
IPsec VPN throughput (512 byte)	6.5 Gbps		
Concurrent sessions (TCP)	700,000		
New sessions per second (TCP)	35,000		
Firewall policies	5,000		
Form factor / power	Desktop, fanless; 100–240V AC external power adapter		

D.2 — Functional and Security Feature Requirements (both appliances)

Parameter	Minimum Requirement (as per OEM datasheet)	Complied (Yes/No)	Bidder's offering / Deviation, if any
Advanced Threat Protection	Detect and block traffic to command-and-control (C&C) servers using DNS-layer protection and botnet IP/domain blocking		
Geo-fencing	Capability to block traffic to/from selected countries		
Multi-WAN	Support for two or more ISP/internet lines with policy-based routing and configurable failover (to be configured on the FG-61F in the Chancery building)		
Routing and network integration	IPv4 and IPv6; static and dynamic routing (OSPF, RIP); VLAN tagging (802.1q); DHCP server / relay		
NAT and PAT	Dynamic NAT, one-to-one NAT, port / IP address forwarding		
VPN	Site-to-site IPsec VPN and remote-access VPN (IPsec / SSL)		
Authentication	Local users, AD / LDAP integration, and two-factor authentication support via mobile authenticator		
DoS protection and web filtering	DoS / DDoS protection policies; URL blocking, keyword blocking and file-extension blocking		
Management	Console, SSH and web GUI access; multiple administrators with role-based access		
Auditing and reporting	Logging of configuration changes, live session view, real-time monitoring of threats and events, NATed source / destination details in logs, and traffic statistics		
Logging and SIEM integration	Local logging on the onboard SSD, and capability to export logs to an external syslog / SIEM server		
Certification	Firewall OS tested / certified under ICSA Labs / Common Criteria (NDcPP / EAL4+) or equivalent;		

Parameter	Minimum Requirement (as per OEM datasheet)	Complied (Yes/No)	Bidder's offering / Deviation, if any
	OEM certified to ISO 9001 and ISO 27001		
Model lifecycle	Proposed model shall not be end-of-life; OEM firmware and security updates shall remain available for the full 3-year warranty period		
Accessories	Each appliance supplied with power adapter and the mounting kit / patch cords / transceivers quoted in Annexure-II		

D.3 — Subscription, Licensing and Support (both appliances)

Parameter	Minimum Requirement (as per OEM datasheet)	Complied (Yes/No)	Bidder's offering / Deviation, if any
Security subscription	3-year Unified Threat Protection (UTP) bundle: IPS, AntiVirus / Advanced Malware Protection, Application Control, Web, DNS & Video Filtering, Antispam		
OEM support	3-year FortiCare Premium support with advanced hardware replacement, firmware and general upgrades, valid for Vietnam		

We understand that the Embassy of India, Hanoi reserves the right to accept / reject any / all bid(s) without assigning any explanation or reason whatsoever, and the decision of the Embassy of India, Hanoi on the subject shall be final and binding on all bidders.

I/We have gone through the terms and conditions given in the bid document and agree with the same. The information furnished above is true and correct to the best of my/our knowledge and belief.

(Signature of the authorized signatory
of the Bidder with seal of the firm/company)

Name: _____

Mob No.: _____

Email id: _____

Date: _____

ANNEXURE-II

Financial Bid

TENDER NOTICE NO. HAN/551/06/2020

Name of the Vendor: _____

Address of the Vendor: _____

For Chancery Building

Sr. No.	Item	Quantity	Unit Price (VND)	Tax (VAT)	Total Price (VND)
1.	FortiGate 61F (FG-61F) Firewall Appliance	1			
2.	Related network infrastructure equipment/accessories (FG-61F)*	As required			
3.	Installation, Configuration and Commissioning (FG-61F)*	1			
4.	3-year OEM license/subscription for FG-61F with comprehensive warranty	1			
5.	Support / maintenance services by the bidder for FG-61F during the warranty period (price per year)	3 years			
Total – Chancery Building (A)					

For SVCC Building

Sr. No.	Item	Quantity	Unit Price (VND)	Tax (VAT)	Total Price (VND)
1.	FortiGate 61F (FG-61F) Firewall Appliance	1			
2.	Related network infrastructure equipment/accessories (FG-61F)*	As required			
3.	Installation, Configuration and Commissioning (FG-61F)*	1			
4.	3-year OEM license/subscription for FG-61F with comprehensive warranty	1			
5.	Support / maintenance services by the bidder for FG-61F during the warranty period (price per year)	3 years			
Total – SVCC Building (B)					
Grand Total (A + B)					

* In each of the two tables above, Item 2 shall be quoted as a lump-sum price covering all items in the accessories table below, and Item 3 as a lump-sum price; the prices shall be inclusive and no additional claim shall be entertained.

Related Equipment / Accessories for Network Infrastructure

S.No	Product	Qty	Unit Price (VND)	Tax (VAT)	Total Price (VND)
1.	Rack mount kit / accessories	As required			
2.	Cable management, labelling, fasteners and other minor installation consumables	As required			
3.	Patch cords / LAN cables (Cat 6)	As required			
4.	SFP/transceiver modules (if required)	As required			
5.	Any other item that the bidder considers necessary for secure and efficient integration of the Firewalls with the Mission's existing LAN (to be specified by the bidder)	As required			

We understand that the Embassy of India, Hanoi reserves the right to accept / reject any / all bid(s) without assigning any explanation or reason whatsoever, and the decision of the Embassy of India, Hanoi on the subject shall be final and binding on all bidders.

I/We have gone through the terms and conditions given in the bid document and agree with the same.

(Signature of the authorized signatory
of the Bidder with seal of the firm/company)

Name: _____

Mob No.: _____

Email id: _____

Date: _____

ANNEXURE-III
(To be given on Company Letter Head)

TENDER ACCEPTANCE LETTER

To,
Head of Chancery
Embassy of India, Hanoi
58-60 Tran Hung Dao Street, Hoan Kiem District, Hanoi

Sub: Acceptance of Terms & Conditions of Tender

Tender Reference No.: HAN/551/06/2020

Dear Sir/Madam,

I / We have downloaded / obtained the tender document(s) for the above mentioned Tender from the Embassy of India, Hanoi website.

I / We hereby certify that I / We have read the entire tender document and its terms and conditions which form part of the contract agreement and I / we shall abide hereby by all the terms and conditions, clauses contained therein.

The corrigendum(s) issued from time to time is also taken into consideration, while submitting this acceptance letter.

I / We hereby unconditionally accept the tender document including any corrigendum in its totality.

I / We do hereby declare that our Firm has not been blacklisted / debarred by any Govt. Department / Public Sector Undertaking.

I / We certify that all information furnished by our Firm is true & correct and in the event that the information is found to be incorrect / untrue or found violated, then Embassy of India, Hanoi shall without giving notice or reason thereof summarily reject the bid or terminate the contract, without prejudice to any other rights or remedy available to the Embassy of India, Hanoi.

Yours faithfully,

(Signature of the Bidder, with Official Seal)

Name: _____

Email ID: _____

Phone no.: _____

Mobile no.: _____

Address for notice: _____

ANNEXURE-IV
(To be given on Company Letter Head)

**FORMAT OF BID SECURITY DECLARATION FROM BIDDERS IN LIEU OF EARNEST MONEY
DEPOSIT (EMD)**

I/We, the authorized signatory of M/s. _____, participating in the subject tender No. _____ for the item/job of _____, do hereby declare:

(i) That I/we have availed the benefit of waiver of EMD while submitting our offer against the subject Tender and no EMD being deposited for the said tender.

(ii) That in the event I/we withdraw/modify our bid during the period of validity Or I/we fail to execute formal contract agreement within the given timeline Or I/we fail to submit a Performance Security within the given timeline Or I/we commit any breach of Tender Conditions/Contract, I/we will be suspended from being eligible for bidding/award of all future contract(s) of Embassy of India, Hanoi for a period of one year from the date of committing such breach.

(Signature of the Authorised
Signatory of the Bidder with
Seal of the firm/company)

Name: _____
Mobile No. _____
Date: _____